Gordon, Macro.., 2nd edition, chapter 3.

55 Figure 1-3 reveals that <u>unemployment</u> is closely reated to the gap between <u>actual</u> real GNP and <u>natural</u> real GNP

Actual real GNP is Q equals Y/?

Nominal GNP is Y equals PQ

Natural GNP is the rate of production at which inflation does not accelerate

Actual unemployment is % of labor force out of work Natural unemployment is rate of unemployment that does not result in inflation.

14 Upper graph: historical variations of actual GNP now above and now below natural GNP

Lower graph: historical variations above or below the natural rate of employment where Q is below or above the natural rate of GNP.

55 Understanding the causes of movements in actual real GNP is the key to understanding movements in the unemploy-ment rate.

Chapter 3: the elementary theory of how the actual real GNP is determined; helps explain modern recessions, the great depression of the 1930's, and operation of fiscal policy.

Assumptions:

Chapter 3 concentrates on the commodity market, leaves to chapter 4 the money market and so the interest rate

Chapters 3-5 assume a constant price level: so all changes in real income also are changes in money income. Only in chapter 6 are changing prices considered.

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56 3-2 the division of disposable income between consumption and saving.

Disposable income, Q<sub>D</sub>, is personal income minus taxes <u>Marginal propensity to consume</u>: MPC is the fraction of each additional dollar of disposable income that is spent on consumption. In general, it is <u>c</u>; numerically, 0.75. 2

<u>Autonomous consumption</u>: the amount spent on consumption no matter what the total level of real income, Q. Taken as in general, <u>a</u>, and numerically as 100 billion dollars.

Hence the consumption function: <u>C</u> equals a plus <u>cQ</u>; numerically, equals 100 plus 0.75Q.

<u>Marginal propensity to save</u>: inngeneral, <u>s</u>, numerically, o.25; note that <u>o</u> plus <u>s</u> equals <u>l</u>, for spending and saving are the possible uses of disposable income.

<u>Actual consumption</u> is: 100 plus 75% of Q <u>Induced consumption</u> is <u>cQ</u>, or just 75% of Q.

<u>Actual saving</u> is: <u>sQ</u> minus <u>a</u>, or 25% of Q minus 100. <u>Induced saving</u> is: <u>sQ</u>

The inducement to spend more and to save more is the fact that the income,  $Q_{D}$ , is supposed to have increased.

Note that autonomous consumption added to induced concuemption is balanced by an equal amount subtracted from induced saving. Cf Figure 3-2, p. 61.

Numerical examples to make these terms and relations clear-cut are provided in table 3-1, p.58

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64 3-3: Actual U S consumption and saving behavior.

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3-4 Determination of Equilibrium Income

64 Why a determinate fraction of disposable income goes to consumption? Because households base their standard of living on what they consider their permanent or lifetime income. They do not adjust spending to every shift in income but steer a middle course, lower than the up's, and higher than the down's. They change their estimate of this lifetime income, when they get a **x** job promotion, or again when they meet exceptional adversity. 3

Assumption: initially the discussion will prescind from changes in investment, government spending, and tax rates. Hence,

Total expenditure on GNP inclues only investment and consumption

Total domestic investment includes business purchases of new structures and equipment, expenditures on apartments and houses by individuals and firms, and changes in business inventories.

In the post war period investment expenditures have been extremely variable. Between 1974 and 1975 investment dropped from \$183.6 billion to \$142.6 billion, a decline of 22%. Between 1929 and 1933 (the great depression) investment declined by over 80%.

In stands for planned investment expenditures, say, 200 billion

 $\begin{array}{c} \mathbf{E}_{p} \text{ stands for } \underline{\textbf{total planned expenditures}} \\ \underline{\mathbf{E}}_{p} \text{ equals } \underline{\mathbf{C}} \text{ plus } \underline{\mathbf{I}}_{p} \text{ equals } \underline{\mathbf{a}} \text{ plus } \underline{\mathbf{cQ}} \text{ plus } \underline{\mathbf{I}}_{p} \\ & \text{ equals } 100 \text{ plus } .750 \text{ plus } 200 \\ & \text{ equalS } 300 \text{ plus } 0.75 \text{ Q} \end{array}$ 

See graps 3.4 p. 67

66 Equilibrium is a situation in which there is no pressure for change.

When the economy is out of equilibrium production and income are out of line with expenditure, and firms will be forced to raise or lower production.

See figure 3-5, p. 69.

The black line, E equals Q, has the abscissa, Q,

equal to the ordinate, E, at every point.

But  $E_p$  equals  $I_p \neq 0.750$  + a equals 200 + 1200 + 100 There occur unplanned inventories,  $I_u$ , of 100 billion, which satisfies equilibrium at J and  $E_p$  at H. It is necessary /line to cut production back to B, where planned expend is on equilibrium .

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Gordon, Macro.., chap 3

70 Besides the <u>ex ante</u> condition of macro equilibrium, E equals Q (the black line, p. 69),

there is also the <u>ex post</u> condition,  $E_p$  equals Q, planned expenditures equal actual income,

and this is equivalent to saying that there are no unplanned inventories, I<sub>u</sub>.

Further, there are two graphs on page 69, one determining equilibrium by the intersection of the consumption function with the ex ante condition, the other using the saving function, namely,

autonomous planned spending, A<sub>p</sub>, equals induced saving, sQ.

One starts from the ex post condition, Q equals  $E_p$ , and from both sides substracts induced consumption, cQ. Hence

Q - cQ equals  $E_p - cQ$ 

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(1 - c)Q equals  $(A_p + cQ) - cQ$ 

sQ equals  $A_p$ , or numerically 0.25Q equals 300

In the lower graph, sQ, is the rising black line, and  $A_p$  is the level red line. They intersect at B where Q is 1200, but when Q is at 1600, they are separated by unplanned inventories,  $I_u$ , worth 100 billion.

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3-5 The Multiplier Effect

72 Since sQ equals A<sub>n</sub>

Q equals A<sub>p</sub>/s equals 300/0.25 equals 1200 (3.12) Now consider successive situations in which A<sub>p</sub> has increased from 300 to 400, then

Take new situation  $Q_1 = A_{p1}/s = 400/0.25 = 1600$ Subtract old situation  $Q_0 = A_{p0}/s = 300/0.25 = 1200$ Difference is  $\triangle Q = \triangle A_p/s = 100/0.25 = 400$ Let us name the reciprocal of <u>s</u> as the multiplier, viz. <u>k</u>, so  $k = \triangle Q / \triangle A_p = 1/s = 1/0.25 = 4$ 

The old situation is diagrammed in 3-5, p. 69; the new and the old are combined in 3-6, p. 75

<u>Note</u>: The Greek capital letter, delta,  $\triangle$  , is used to denote marginal propensity to consume or to save, etc.

The definition of marginal is taken usually in terms of relatively small quantities: one dollar when is thinking of billions, eg, for every additional dollar of income, 0.75 is spent on consumption.

However, <u>average</u> propensity to consume is defined as the consumption function ( $C = 100 + 0.75Q_D$ ) divided by  $Q_D$ , to wit,  $C/Q_D = 100/Q_D + 0.75$ . See page 60.

The <u>average</u> propensity to save is deduced from the average propensity to consume and the equation c + s = 1.

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3-6 Recessions and fiscal policy.

78 Government spending and taxation

Gov't spending on goods and services is simply a part of planned expenditure,  $E_p$ . Hence, modifying 3.6,

 $\mathbf{E}_{\mathbf{p}} = \mathbf{C} + \mathbf{I}_{\mathbf{p}} + \mathbf{G}$ 

A positive level of tax revenues reduces disposable income below total actual income,

 $Q_{D} = Q - T$  3.15

Inserting 
$$Q_{\mathbf{D}}$$
 into the consumption function

 $C = a + cQ_{D} = a + c(Q - T) \qquad 3.16$ 

Hence

but

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C

$$E_p = a + cQ - cT + I_p + G$$
 3.17

 $E_{p} - cQ = A_{p}$ so subtracting cQ from both sides of 3.17 one obtains  $A_{p} = a - c\overline{T} + I_{p} + G$ 3.18

Note: T stands for taxes; T stands for taxes apart from income taxes, which vary automatically as income changes, eg inflation. See appendix, page 89 ff.

Now our concern is with changes in planned expenditure and from 3.18 we note that four ways arise of changing A  $_{\rm p}$  so we write

$$\triangle Q = -c \triangle \overline{T} / s \qquad 3.23$$

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3.14

## Fiscal expansion and gov't deficit

80 Assume that initially autonomous planned spending, A<sub>p</sub>, is 300, so that the level of real income is 1200.

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Now if natural GNP were 1200, this situation would be satisfactory. But if natural GNP happened to be 1600, and many were out of work, what can be done to remedy the situation?

Gov't spending 100 billion, to raise  $A_p$  to 400 and advance Q to 1600, since  $A_p/s = Q$ , and 400/0.25 = 1600.

Since tax revenues are unchanged, there is a gov't / deficit of 100 billion: deficit = G - T = 100 - c.

But we have already seen (pp 38 & 46) that S - I = G - T (2.12) but what is true of the variables must hold for their changes:  $\Delta S - \Delta I = \Delta G - \Delta T$  (3.21) but neither investment nor taxes have changed; the change in G was 100 billion the change in S is  $s\Delta Q = 0.25(400) = 100$ . There is no room for further investment, and so the 100 billion saved is available to purchase the bonds the gov't must sell when it runs a deficit.

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Tax increases and the balanced-budget multiplier 3-7

The alternative way to cover the 100 billion deficit is by increasing taxes instead of gov't selling bonds.

See the lower frame of figure 3-6.

From 3.19

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 $\Delta A_{p} = -c \Delta T = 0.75(100) = -75$ (3.19)

Hence, autonomous planned spending drops from 400 to 325; as exhibited in new red line in 3-6.

The change in Q is calculated from the multiplier

$$\Delta Q = \Delta A_{p} / s = - c \Delta \overline{T} / s \qquad (3.22)$$

and the multiplier is obtained by dividing through by the element that has been changed. Hence

$$\Delta Q / \Delta \overline{T} = \Delta A_{p} / s \Delta \overline{T} = -c \Delta \overline{T} / s \Delta \overline{T} = -c/s = -3.0 \quad (3.23)$$

The balanced budget multiplier:

 $\Delta Q / \Delta G + \Delta Q / s \Delta \overline{T} = 1/s - c/s = (1 - c)/s$  (3.24)

However, since income taxes vary with Q and are say, EQ, the balanced multiplier ceases to be unity, as explained in appendix to chapter 3.

The Great Depression Figure 3-9 page 86.

Change in the Multiplier due to income tax Page 90, equations (3) to (6)91, equation (7)

Exports, if X, add X to the four components of A,. 92 The money is earned by producers of exports but paid from abroad.

Imports, if hQ, a fraction of real income, comes out of money earned at home and spent abroad. It has the same effect as the income tax. Hence,

$$Q = \frac{A_p}{\text{marginal leakage rate}} = \frac{a - c\overline{T} + I_p + G + X}{s(1 - \overline{t}) + \overline{t} + h}$$
(10)

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